



To Whom It May Concern,

I am writing on behalf of the 100 Black Men of Austin to formally acknowledge and express our appreciation for the support provided through GrantAppli and its grant development services.

GrantAppli has played a critical role in strengthening our organization's grant writing capacity and overall funding strategy. Through its structured tools, guided workflows, and tailored grant identification support, GrantAppli has enabled our team to more effectively research opportunities, craft competitive grant proposals, and align our programming with funder priorities.

As a direct result of utilizing GrantAppli, the 100 Black Men of Austin has successfully secured over \$80,000 in grant funding. These funds have been instrumental in advancing our mission to improve the quality of life and educational outcomes for Black youth and families in the Austin community. Grant funding obtained with the assistance of GrantAppli has supported key initiatives, including mentoring programs, educational enrichment, leadership development, and community engagement efforts.

Beyond financial outcomes, GrantAppli has helped improve our internal grant processes by increasing efficiency, strengthening proposal quality, and enhancing our ability to plan for long-term sustainability. The platform has empowered our leadership and volunteers with clearer guidance, reduced administrative burden, and increased confidence in pursuing new funding opportunities.

We are grateful for the positive impact GrantAppli has had on our organization and our ability to serve the community. Its support has proven to be a valuable asset in helping us expand our reach and fulfill our mission.

Please feel free to contact us should you require any additional information regarding this partnership or the outcomes achieved.

Sincerely,

Karl Spencer

VP of Membership

100 Black Men of Austin

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